

# Capital Strategy Report

2022/23



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## Strategic Implications

This report relates to all the objectives in the Council's Corporate Plan 2015-2025 as it supports the Council's ability to fund capital and revenue projects and services. The approach recommended continues to build on the Council's previous success in this respect, by achieving a high level of rewards for residents in terms of service objectives supported by a strong financial position, whilst still managing the appropriate level of risk carefully as detailed in the report and appendices.

## Background

This strategy gives a high-level overview of how capital expenditure, capital financing and treasury management activity contribute to the provision of local services along with an overview of how associated risk is managed and the implications for future financial sustainability.

## Capital Expenditure

Capital expenditure is where the Council spends money on assets, such as property or vehicles that have a usable life of more than one year. In local government this includes spending on assets owned by the Council, by other bodies, as well as loans and grants to other bodies enabling them to buy or improve assets. The Council has some limited discretion on what counts as capital expenditure, for example, the Council can choose not to capitalise spend under the value of £10k, and instead charge these as a revenue cost in year.

In 2021/22 the Council is planning capital expenditure of £66m as summarised below:

**Table 1 - Estimates of Capital Expenditure**

<b>Programme Area</b>	<b>2020/21 actual £'000</b>	<b>2021/22 forecast £'000</b>	<b>2022/23 budget £'000</b>	<b>2023/24 budget £'000</b>	<b>2024/25 budget £'000</b>
Climate and Environmental	6,487	629	1,500	0	0
Infrastructure	1,341	20,403	5,363	690	2,856
LAC's	2,722	6,515	7,072	0	0
Leisure	43	108	0	0	0
Urban Regeneration	3,758	3,213	6,710	7,610	2,000
IT	337	250	450	509	0
Housing	36,613	34,314	30,892	30,100	46,175
<b>Total General Fund Services</b>	<b>51,301</b>	<b>65,432</b>	<b>51,987</b>	<b>38,909</b>	<b>51,031</b>

## Governance of Capital Expenditure

The current Community Investment Programme (CIP) is attached at Appendix 1A. The CIP consists of capital schemes identified by Councillors and Staff as being of benefit to the community. Schemes are approved in year by Cabinet, or if it is a scheme that falls under a Local Area, then approval can be made by the relevant Local Area Committee (LAC).

All projects are monitored by the Project Management Office (PMO), ensuring that projects are started in a controlled way and are reported upon regularly.

For each proposed scheme, alignment to Corporate Strategic aims is checked before commitment to spend is made. This is done using a Project Initiation Matrix (PIM) to flesh out a proposal into a clear concept. When the project is authorised, an approved project methodology is used to control and deliver the project and report on progress through to the appropriate Strategic Programme. A process map of the project process is shown at Appendix 1B.

For all Strategic Capital Programmes there is a Programme Board chaired by a member of Management Team and comprising Councillors, including a member of Cabinet, alongside key members of staff who are involved in the implementation and delivery of capital schemes. The aim of Programme Boards is to ensure that schemes are managed efficiently and effectively, by identifying the Council's priorities and aligning capital expenditure to meet these priorities.

## Financing of Capital Expenditure

All capital expenditure must be financed, either from external sources (Government grants, developers and other contributions), the Council's own resources (revenue, reserves and capital receipts) or borrowing (borrowing and leasing). The planned financing of Capital Expenditure is as follows:

**Table 2 - Capital financing**

<b>Financing</b>	<b>2020/21 actual £'000</b>	<b>2021/22 forecast £'000</b>	<b>2022/23 budget £'000</b>	<b>2023/24 budget £'000</b>	<b>2024/25 budget £'000</b>
External sources	15,255	13,540	8,064	75	75
Own resources	1,982	867	8,488	4,754	0
Borrowing	34,064	51,025	35,435	34,080	50,956
<b>Total</b>	<b>51,301</b>	<b>65,432</b>	<b>51,987</b>	<b>38,909</b>	<b>51,031</b>

The core financing of capital expenditure continues to be borrowing. The Council continues to borrow under the guidance of CIPFA's Prudential Code for Capital Finance in Local Authorities, which gives the Council the power to

borrow.

Borrowing is only a temporary source of finance, since loans and leases must be repaid and this is therefore replaced over time by other sources of finance, usually from revenue, which is known as minimum revenue provision (MRP). Alternatively, proceeds from selling capital assets, known as capital receipts, may be used to repay borrowing. Planned MRP repayments are shown in the table below:

**Table 3 – Repayment of borrowing**

Repayment of Borrowing	2020/21 actual £'000	2021/22 forecast £'000	2022/23 budget £'000	2023/24 budget £'000	2024/25 budget £'000
MRP	5,055	5,199	6,135	6,414	6,667

The Council's full MRP Policy is approved by Council as part of the Treasury Management Strategy report. The MRP policy ensures that over the life of any asset the full borrowing is repaid.

The Council's cumulative outstanding amount of borrowing is measured by the Capital Financing Requirement (CFR). This increases with new borrowing-financed capital expenditure and reduces with MRP and capital receipts used to repay borrowing. The CFR is expected to rise to £608m in 2021/22. Based on current projections for capital expenditure and financing, the Council's estimated CFR is as follows:

**Table 4 - Estimates of Capital Financing Requirement**

Capital Financing Requirement	2020/21 actual £'000	2021/22 forecast £'000	2022/23 budget £'000	2023/24 budget £'000	2024/25 budget £'000
CFR	523,343	569,170	598,470	626,136	670,426

## **Asset Management**

To ensure that capital assets continue to be of long-term use, the Council has an Asset Management Strategy 2020-2025 that was approved by Cabinet in 2020. This Strategy sets out the key future objectives and how the Council will effectively manage, use and review the assets, and an update is being report to Audit and Resources in Feb 2022.

When a capital asset is no longer needed, it may be sold so that the proceeds, known as capital receipts, can be spent on new assets, or used to repay borrowing.

## Treasury Management

Treasury Management is concerned with keeping sufficient, but not excessive cash available to meet the Council's spending needs, while managing the risks involved. Surplus cash is invested until required, whilst a shortage of cash will be met by borrowing. The Council is typically cash rich in the short-term as revenue income is received before it is spent, but cash poor in the long-term as capital expenditure is incurred before being financed. The revenue cash surpluses are offset against capital cash shortfalls to reduce overall borrowing, also known as internal borrowing.

The Council's main objectives when borrowing are to achieve a low but certain cost of finance while retaining flexibility should plans change in future. These objectives are often conflicting and the Council has struck a balance between cheap variable rate short-term loans (currently available at around 0.25%) and long term fixed rate loans where the future cost is known but higher (currently between 1.5 and 2.5%). The Council continues to weigh up this balance and evaluates the market to maintain affordability, certainty and flexibility in its borrowing. The Council takes external professional advice on interest rates and Treasury Management from advisors Arlingclose to help inform this Strategy.

Projected levels of the Council's total outstanding net borrowing are shown below, compared with the CFR. The difference between the two being the level of internal borrowing used by the Council. This represents the use of reserves, working capital and revenue financing to offset the need to borrow.

**Table 5 - Net Borrowing and the Capital Financing Requirement**

Capital Financing Requirement	2020/21 actual £'000	2021/22 forecast £'000	2022/23 budget £'000	2023/24 budget £'000	2024/25 budget £'000
Net Borrowing	503,233	549,059	578,359	606,026	650,316
CFR	523,343	569,170	598,470	626,136	670,426

Statutory guidance is that net borrowing should remain below the CFR, except in the short term. As can be seen from the table above, the Council expects to comply with this in the medium term.

The Council is legally obliged to set an affordable borrowing limit each year. In line with statutory guidance, a lower operational boundary for borrowing is also set as a warning level should borrowing begin to approach the limit. As the Council approves capital schemes throughout the year, this limit is updated and reviewed regularly and reported to Cabinet for approval by Council alongside any Community Investment Programme approvals.

**Table 6 - Authorised limit and Operational Boundary for External Borrowing**

Authorised Limit for External Borrowing	2020/21 actual £'000	2021/22 forecast £'000	2022/23 budget £'000	2023/24 budget £'000	2024/25 budget £'000
Borrowing	522,343	568,170	597,470	625,136	669,426
Other Long-Term Liabilities	1,000	1,000	1,000	1,000	1,000
<b>Total</b>	<b>523,343</b>	<b>569,170</b>	<b>598,470</b>	<b>626,136</b>	<b>670,426</b>

Operational Boundary for External Borrowing	2020/21 actual £'000	2021/22 forecast £'000	2022/23 budget £'000	2023/24 budget £'000	2024/25 budget £'000
Borrowing	511,343	557,170	586,470	614,136	658,426
Other Long-Term Liabilities	1,000	1,000	1,000	1,000	1,000
<b>Total</b>	<b>512,343</b>	<b>558,170</b>	<b>587,470</b>	<b>615,136</b>	<b>659,426</b>

## Investments

Treasury Investments arise from receiving cash before it is paid out again. Investments made for service reasons or for financial gain are not generally considered to be treasury investments.

The Council's policy on treasury investments is to prioritise security and liquidity over yield, focusing on minimising risk rather than maximising returns. Cash that is likely to be spent in the near term is invested securely, for example with the Government, other local authorities, or high-quality banks, to minimise the risk of loss. As can be seen below, in order to ensure liquidity during the current Pandemic, additional funds are being held short term, to maintain liquidity.

Money that will be held longer term is invested more widely, to balance the risk of loss against the risk of receiving returns below inflation. Long term investments may be held in pooled funds, in this instance an external Fund Manager makes decisions on which particular investments to buy and the Council may request its money back at short notice.

**Table 7 - Treasury management investments**

Treasury Investments	2020/21 actual £'000	2021/22 forecast £'000	2022/23 budget £'000	2023/24 budget £'000	2024/25 budget £'000
Near-term Investments	24,000	25,000	25,000	25,000	25,000
Longer-term Investments	10,000	10,000	10,000	10,000	10,000
<b>Total</b>	<b>34,000</b>	<b>35,000</b>	<b>35,000</b>	<b>35,000</b>	<b>35,000</b>

The Council delegates responsibility for the monitoring and scrutiny of its Treasury Management practices and activity to the Treasury Management Review Group (TMRG), which includes Councillors and the Chief Financial Officer, and delegates responsibility for the implementation and administration of Treasury Management policies, strategies and practices to the Council's Chief Financial Officer. The Council also employs an external advisor, Arlingclose, to provide advice on how the Council can manage its investment and borrowing portfolio.

Investments for service purposes are where the Council may choose to assist local public services by making loans to, or purchasing shares in, local service providers, or businesses to promote economic growth, or to help enable Council objectives externally, such as by lending money to a housing developer in order to provide additional affordable housing that would not be provided by the open market. Considering the public service objective, the Council is willing to take more risk than with treasury investments. However, it still plans for such investments to break even or generate a profit after all costs.

Decisions on service investments are made by the relevant Executive Head in consultation with the Chief Financial Officer and must meet the criteria limits laid down in the Investment Strategy. Most loans and shares are capital expenditure and investments and purchases will therefore be approved as part of the CIP.

Cabinet are requested to recommend that Council approve the Investment Strategy which is contained within the separate Investment Strategy report.

## **Property Purchases**

With central government financial support for local public services declining, the Council has purchased property in order to meet a number of corporate objectives for Regeneration, Economic and Housing Development and achievement of its Efficiency Strategy, to enable it to continue to provide high quality local services.

Due to the nature of these transactions there is a higher risk, bringing with it a higher return. In order to mitigate the risk, the Council carries out additional due diligence on these investments. The first element that is looked at is tenant covenant strength which is their ability to pay the rent. This includes, but is not limited to, credit checks on potential tenants, meetings with the senior management of potential tenants of large value transactions and a detailed review of their accounting statements.

Secondary to tenant covenant strength is the financial business case. The Council borrows for property purchases; therefore, the Council ensures that the income from the tenant is in excess of the borrowing costs and repayment of borrowing (MRP) applicable to the purchase of the property.

In order to make the financial business case as resilient and low risk as

possible, the Council adds in three additional costs, an interest rate adjustment, a void adjustment, and a maintenance adjustment. As the Council borrows at a variable rate for its commercial activity, the Council charges an interest adjustment on each property. This is where, although the Council predominantly borrows at cheap variable rates, any financial business case is charged at higher long-term rates. This ensures should interest rates rise in the future, the Council will still make a financial return. This adjustment is transferred to the Interest Rate Reserve, an earmarked reserve used to mitigate the risk of future rate rises affecting the Councils ability to provide services.

The Council also charges a void adjustment to each business case. This reserves a percentage of the income so that when the initial lease period expires, the Council has enough funds set aside to cover the loss of income and void costs such as Business Rates for up to 12 months should that tenant decide not to renew a lease, leaving the Council having to find a new tenant. This adjustment is transferred to the property reserve, an earmarked reserve used to ensure a future loss of tenant does not affect the Councils ability to provide services.

The Council also has a similar maintenance reserve, where, depending on the age and condition of the building, between 5 and 10% of all income is put in reserve each year to cover future maintenance works to the buildings. This Maintenance Reserve can then be used to fund the Repairs and Renewals Programme prepared by the Property Services Team.

Decisions on property purchases are also subject to additional levels of officer scrutiny, through meetings between members of Management Team, Asset Management, Planning, Legal Services and Financial Services. The aim of these meetings is to scrutinise the due diligence that has been carried out, and to scrutinise financial business cases to ensure potential purchases are sound.

After all due diligence, property purchases are then treated as capital expenditure, and will therefore be approved as part of the capital programme.

Further information on property purchases is covered in more detail in the Investment Strategy.

## **Revenue Budget Implications**

Although capital expenditure is not charged directly to the Revenue Budget, interest payable on loans and MRP are charged to revenue, offset by any investment income receivable. The net annual charge is known as financing costs; this is compared to the net revenue stream i.e. the amount of revenue spend funded by Council Tax, Business Rates and general Government Grants.

**Table 8 - Proportion of financing costs to net revenue stream**

Financing costs compared to net revenue stream	2020/21 actual £'000	2021/22 forecast £'000	2022/23 budget £'000	2023/24 budget £'000	2024/25 budget £'000
Financing Costs	6,224	8,566	10,844	11,162	11,441
<b>Proportion of net revenue stream</b>	<b>27.2%</b>	<b>86.4%</b>	<b>106.7%</b>	<b>120.6%</b>	<b>120.3%</b>

Whilst the table above shows that the Council is forecast to spend more on financing costs than on revenue spend net of financing costs by the end of the forecast period, what it does not show is the annual surplus that these investments have bought into the Authority to spend on services.

**Table 9 - Revenue Surplus from Capital Financing**

Financing costs compared to income generated	2020/21 actual £'000	2021/22 forecast £'000	2022/23 budget £'000	2023/24 budget £'000	2024/25 budget £'000
Financing Costs	6,224	8,566	10,844	11,162	11,441
Income/Savings generated by schemes funded by borrowing	19,165	19,316	20,623	21,988	21,993
<b>Annual Surplus</b>	<b>12,942</b>	<b>10,750</b>	<b>9,779</b>	<b>10,826</b>	<b>10,552</b>

Further details on the revenue implications of capital expenditure will be discussed in the 2022/23 Revenue Budget.

Due to the very long-term nature of capital expenditure and financing, the Revenue Budget implications of expenditure incurred in the next few years will extend for up to 50 years into the future. The CFO is satisfied that the proposed capital programme is prudent, affordable and sustainable.

## **Knowledge and Skills**

The Council employs qualified and experienced staff in senior positions with responsibility for making capital expenditure, borrowing and investment decisions. The team includes:

- A Finance Team with five CIPFA qualified accountants, all with over ten years of experience in Local Government accounting, and one CIMA qualified accountant.
- An Asset Management Team including a number of Chartered Surveyors with over 10 years' experience who are members of the

Royal Institution of Chartered Surveyors (RICS), two of which are RICS Registered Valuers. They are regulated by their professional body (RICS) and comply with the RICS rules in relation to conduct and Continuing Professional Development.

- A Legal Team with 4 qualified solicitors, 2 Chartered Legal Executives, a locum barrister and a trainee Legal Executive and a Trainee Solicitor. This includes 2 with over 10 years' in Local Government; 5 with significant property and related commercial transaction knowledge; 3 with extensive planning experience and 3 with substantial regulatory and governance background.

Where Council staff do not have the knowledge and skills required, use is made of external advisers and consultants that are specialists in their field. The Council currently employs Arlingclose Limited as Treasury Management Advisers and takes advice from external property and legal advisers where appropriate. This approach is often more cost effective than employing such staff directly and ensures that the Council has access to knowledge and skills commensurate with its risk appetite.

Further details on officer's skills and knowledge, as well as external advisers can be found in the Investment Strategy report.